Minute from the Hearing Panel – regarding:

<u>Hearing Panel's request for further information from Fonterra Cooperative</u> <u>Group Ltd (Fonterra) in relation to additional nitrogen metrics – 25th%, 30th%</u> <u>50th% and 60th% figures.</u>

Mr James Allen for Fonterra provided evidence at the Block 2 hearing. At paragraph 7.5 Mr Allen stated:

An indication of the 75th percentile figures for the FMUs, and the number of dairy farms above this level are shown in the following figures (Figures 2 - 5), based on Fonterra data.

Figures 2 to 5 set out the 75th% number expressed as kgN/ha, and the number of dairy farms above the 75th% for the four FMUs

The Hearing Panel (Panel) would appreciate Mr Allen providing the same metrics as in paragraph 7.5 and the figures 2 - 5, expressed as the $25^{th}\%$, $30^{th}\%$, $50^{th}\%$ and $60^{th}\%$ figures.

The Panel requests this information be provided either before, or at the same time as any legal submissions for Fonterra's appearance at the B lock 3 hearings (18 September 2019).

Greg Hill Chairman of the Hearing Panel.

14 August 2019